

## New Partnership Between Eleven and Millennium Technology Group Brings Tiered Guest Internet to Three Rosen Conference Hotels

Millennium Technology Group delivers high performance Internet service to Rosen Shingle Creek, Rosen Centre and Rosen Plaza, and utilizes ElevenOS to offer multiple bandwidth plans.

10/14/14, Portland, Ore. and Orlando, Fla. - Leading hospitality technology providers, <u>Eleven</u> and <u>Millennium</u> <u>Technology Group</u>, leveraged their newly formed partnership to deliver tiered Internet services to <u>Rosen Shingle Creek</u>, <u>Rosen Centre</u>, and <u>Rosen Plaza</u>, all of which are large full-service convention hotels in Central Florida.

Combined, the Rosen conference hotels have 3,635 guest rooms and 700,000 gross square feet of meeting and event space. They also shared a necessity for high-quality Internet service to cover a diverse set of user needs - from a hotel guest checking email to a meeting planner uploading a large presentation. As their network service provider, Millennium Technology Group, was able to meet these various Internet needs with a high-quality guest network.

"With the Internet solution from Millennium and ElevenOS, we are finally able to seamlessly offer different Internet experiences in various areas throughout our properties," commented Leslie Menichini, VP of Sales and Marketing at Rosen Hotels & Resorts. The hotels have three distinct areas with differing Internet login processes, including:

- *Guest Rooms*: free basic plan and two paid plans with credit card and bill-to-room options
- Convention Space: username and password required to gain access
- *Public Areas*: free Internet that simply requires the guest to agree to the terms of use



In order to deliver this customized guest Internet experience with tiered plans, Millennium Technology Group employed Eleven's guest Internet management software, <u>ElevenOS</u>, for easy set up and configuration of the different plans. Millennium Technology Group also gained the ability to customize a branded, mobile-friendly login page for all three Rosen conference hotels.

"Our partnership with Eleven definitely gives us an edge on our competition; we're able to focus on our core competency - delivering superior guest networks and then utilize ElevenOS to help the Rosen hotels better manage, monetize, and monitor their guest Internet, even across multiple devices," said Millennium Technology Group's Director of IT, Tamara Flores.

Eleven's CEO, Dan Meub, added, "We are excited to partner with Millennium Technology Group to deliver a connected guest experience to Rosen Hotels & Resorts. Together, I'm confident we can continue to enhance the Internet experience to hotels throughout the U.S."

## ABOUT ELEVEN

Eleven delivers compelling software that powers the online guest experience in hotels, with two key product lines: ElevenOS and ElevenGC, both of which run on Eleven's cloud-based platform. ElevenOS is hospitality's only cloud-based guest Internet platform that manages the online guest experience across multiple devices, multiple locations, and multiple network service providers. ElevenGC is a family of five-star guest computing solutions flexible enough to be deployed in business centers, lobbies, suites, club lounges, and more. All solutions provide powerful revenue management so hotels can remain competitive while adding incremental revenue to offset their guest technology investment. Eleven is rapidly becoming hospitality's guest technology standard and is relied on by thousands of hotels including nearly all of the major brands and leading boutiques. For more information, visit <u>elevenwireless.com</u>.

## ABOUT MILLENNIUM TECHNOLOGY GROUP

Millennium Technology Group has been serving small and mid-size businesses since 1997. While our size gives you comfort that we'll be here for the long haul, we also know that you demand and deserve great service and responsive support. That's why, with Millennium Technology Group, you'll get everything you need from an IT outsourcing and IT Managed Services Provider at the right price. At Millennium Technology Group, we're about keeping you up and running, resolving problems quickly, providing personal attention and providing you with reliable IT support when you need it. For more information, visit <u>mtg-fl.com</u>.

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